



# Indiana District Office Calendar of Events July - September 2006

## Anderson

### **09/07/2006 6:00p to 8:00p Starting Your Own Business**

Contact: Jacob Schpok: 317-233-7232 Cost: \$28 Presented by Central Indiana SBDC

### **09/28/2006 6:00p to 8:00p Business Financing - Finding Money to Start or Grow Your Business**

Contact: Jacob Schpok: 317-233-7232 Cost: \$28 Presented by Central Indiana SBDC

## Batesville

### **08/23/2006 Noon to 1:00p QuickBooks**

Contact: Lynda Knoebel: 812-265-3127 ext 225 Cost: \$49 Presented by Southeastern Indiana SBDC

## Bloomington

### **07/07/2006 8:00a to 9:30a New Economy New Rules**

Contact: Marilyn Skirvin: 812-335-7346 Cost: FREE Presented by South Central Indiana SBDC

### **07/12/2006 11:00a to 1:00p Genius Group**

Contact: Terri Brown: 812-339-8937 Cost: \$749 series/\$100 session Presented by South Central Indiana SBDC

### **07/12/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **07/26/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **08/04/2006 8:00a to 9:30a New Economy New Rules**

Contact: Marilyn Skirvin: 812-335-7346 Cost: FREE Presented by South Central Indiana SBDC

### **08/09/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **08/23/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **08/30/2006 6:00p to 8:00p SEED Corp. Small Business Planning Course, Section I**

Contact: Terri Brown: 812-323-7827 Cost: \$100 Presented by South Central Indiana SBDC

### **09/06/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **09/13/2006 11:00a to 1:00p Genius Group**

Contact: Terri Brown: 812-339-8937 Cost: \$749 series/\$100 session Presented by South Central Indiana SBDC

### **09/20/2006 3:00p to 5:00p Business Orientation Start Up Session**

Contact: Terri Brown: 812-339-8937 Cost: \$25 Presented by South Central Indiana SBDC

### **09/20/2006 6:00p to 8:00p SEED Corp. Small Business Planning Course, Section I**

Contact: Terri Brown: 812-323-7827 Cost: \$100 Presented by South Central Indiana SBDC

## Brownsburg

### **07/12/2006 11:00a to 1:30p Target Marketing for Small Businesses**

Contact: Jacob Schpok: 317-233-7232 Cost: 39 Presented by Central Indiana SBDC

### **08/16/2006 11:00a to 1:30p Niche Marketing**

Contact: Jacob Schpok: 317-233-7232 Cost: 39 Presented by Central Indiana SBDC

## Carmel

### **07/13/2006 4:00p to 6:00p Small Business Financing**

Contact: Lisa Watts: 317-581-1342 Cost: Free Presented by U.S. Small Business Administration

### **07/13/2006 9:30a to 11:30a (HOT TOPIC) Organize 2 Optimize**

Contact: Jacob Schpok: 317-233-7232 Cost: \$159.00 Presented by Central Indiana SBDC

### **08/17/2006 8:00a to 10:00a Fishing Lessons**

Contact: Lorraine Ball: 317-908-0262 Cost: \$49 Presented by Central Indiana SBDC

### **09/11/2006 8:00a to 11:00a How to Write a Business Plan**

Contact: Lorraine Ball: 317-908-0262 Cost: 69 Presented by Central Indiana SBDC

## Elkhart

### **07/20/2006 6:00p to 8:00p Legal Considerations for New Businesses**

Contact: Jim Acheson: 574-293-1531 Cost: \$25 Presented by South Bend Area SBDC

### **08/17/2006 6:00p to 8:00p Preparing Your Business Plan**

Contact: Jim Acheson: 574-293-1531 Cost: \$25 Presented by South Bend Area SBDC

### **09/21/2006 6:00p to 8:00p Legal Considerations for New Businesses**

Contact: Jim Acheson: 574-293-1531 Cost: \$25 Presented by South Bend Area SBDC

## Evansville

### **07/05/2006 6:00p to 8:00p Business Orientation Start-up Session (BOSS)**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: \$45 Presented by Southwestern Indiana SBDC

### **08/22/2006 8:30a to Noon QuickBooks Pro**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: \$199 Presented by Southwestern Indiana SBDC

### **09/05/2006 6:00p to 8:00p Probability for Success**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: 30 Presented by Southwestern Indiana SBDC

### **09/06/2006 6:00p to 8:00p Business Orientation Start-up Session (BOSS)**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: 45 Presented by Southwestern Indiana SBDC

### **09/12/2006 6:00p to 8:00p Defining Your Customer**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: \$30 Presented by Southwestern Indiana SBDC

### **09/19/2006 6:00p to 8:00p Understanding Business Finances**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: \$30 Presented by Southwestern Indiana SBDC

### **09/26/2006 6:00p to 8:00p The Legal Side of Business**

Contact: SBDC-Debbie Albin: 812-425-7232 Cost: \$30 Presented by Southwestern Indiana SBDC

## Highland

### **07/18/2006 8:00a to 9:15a QuickBooks User' Group**

Contact: Jan: 219-838-0176 Cost: Free Presented by Northwest Indiana SBDC

### **07/25/2006 9:00a to 4:00p QuickBooks Intro**

Contact: Jan or Deb: 219-838-0176 Cost: \$85 Presented by Northwest Indiana SBDC

### **08/15/2006 8:00a to 9:15a QuickBooks User' Group**

Contact: Jan: 219-838-0176 Cost: Free Presented by Northwest Indiana SBDC

### **08/17/2006 5:30p to 7:30p How To Start A Business**

Contact: Deborah Morrison: 219-838-0176 Cost: Free Presented by Northwest Indiana SBDC

### **08/24/2006 5:30p to 8:30p Highland NxLevel Begins**

Contact: Deb or Jan: 219-838-0176 Cost: \$200 Presented by Northwest Indiana SBDC

### **09/07/2006 5:30p to 8:30p Highland NxLevel-Session 1**

Contact: Deb or Jan: 219-838-0176 Cost: \$20 Presented by Northwest Indiana SBDC

## Highland

### **09/12/2006 9:00a to 4:00p QuickBooks Intro-Highland**

Contact: Jan or Deb: 219-838-0176 Cost: \$85 Presented by Northwest Indiana SBDC

### **09/13/2006 5:30p to 7:30p How To Start A Business**

Contact: Deborah Morrison: 219-838-0176 Cost: Free Presented by Northwest Indiana SBDC

### **09/14/2006 5:30p to 8:30p Highland NxLevel-Session 2**

Contact: Deb or Jan: 219-838-0176 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/19/2006 8:00a to 9:15a QuickBooks User' Group**

Contact: Jan: 219-838-0176 Cost: Free Presented by Northwest Indiana SBDC

### **09/21/2006 5:30p to 8:30p Highland NxLevel-Session 3**

Contact: Deb or Jan: 219-838-0176 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/21/2006 7:30a to 9:30a Is It time to Fire A Client?**

Contact: Jan or Deb: 219-838-0176 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/28/2006 5:30p to 8:30p Highland NxLevel-Session 4**

Contact: Deb or Jan: 219-838-0176 Cost: \$20 Presented by Northwest Indiana SBDC

## Indianapolis

### **07/06/2006 6:00p to 7:30p Finding Small Business Information and Resources**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **07/10/2006 1:00p to 3:00p Not-For-Profit- Workshop**

Contact: SCORE: 317-226-7264 Cost: \$25 Presented by SCORE Chapter 6

### **07/10/2006 6:00p to 8:30p Understanding Your Business and the Law - Business Contracts Basics**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **07/10/2006 9:15a to 11:15a Small Business Tax Information**

Contact: SCORE: 317-226-7264 Cost: \$25 Presented by SCORE Chapter 6

### **07/11/2006 9:00a to 11:00a Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **07/12/2006 1:30p to 4:30p Essentials for Winning Business in the Federal Government Market Place**

Contact: Joyce Able: 317.226.6089 Cost: Free Presented by Indiana Black Expo - Black Business Conference

### **07/12/2006 9:00a to 10:30a Show me the Money!**

Contact: Joyce Able: 317.226.6089 Cost: Free Presented by Indiana Black Expo - Black Business Conference

### **07/14/2006 1:00p to 3:00p SBA Small Business Financing**

Contact: Vernice Mathis: 317-226-6412 Cost: Free Presented by U.S. Small Business Administration

### **07/20/2006 3:00p to 6:00p Franchising-A Blueprint for Success**

Contact: Jacob Schpok: 317-233-7232 Cost: Free Presented by Central Indiana SBDC

### **07/20/2006 6:00p to 8:00p How and Where do I Find Customers?**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **07/20/2006 8:00a to 10:00a (HOT TOPIC) Taking Your Sales to the Next Level**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **07/20/2006 8:30a to 4:00p Start A Small Business Successfully**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **07/22/2006 9:00a to 11:00a Does Your Business Need Cash? - Loans for Small Businesses**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **07/24/2006 6:00p to 8:30p Understanding Your Business and the Law - Intellectual Property Principles**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **07/25/2006 3:00p to 5:00p SBA CommunityExpress Loans**

Contact: Joyce Able: 317-226-6089 Cost: Free Presented by U.S. Small Business Administration

### **07/25/2006 6:00p to 8:00p Sales Forecasting, Product/Service Costing, Break Even**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **07/25/2006 6:00p to 8:00p Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **07/27/2006 6:00p to 8:00p How and Where Do We Find Money?**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **07/27/2006 8:30a to 4:00p Write a Winning Business Plan**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **07/31/2006 6:00p to 8:30p Understanding Your Business and the Law - Taxes for the Small Business**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **08/03/2006 6:30p to 8:30p Internet Marketing**

Contact: NSI: 317-917-3266 Cost: \$25 Presented by Central Indiana Women's Business Center

06/13/2006

## Indianapolis

### **08/08/2006 11:00a to 1:00p SBA CommunityExpress Loans**

Contact: Joyce Able: 317-226-6089 Cost: Free Presented by U.S. Small Business Administration

### **08/10/2006 1:00p to 5:00p Your Financial Projections-Computer Workshop**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **08/11/2006 1:00p to 3:00p SBA CommunityExpress Loans**

Contact: Vernice Mathis: 317-226-6412 Cost: Free Presented by U.S. Small Business Administration

### **08/15/2006 9:00a to 11:00a Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **08/16/2006 9:00a to 11:00a The Expanding Hispanic Workforce, the Impact on Your Business**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **08/17/2006 3:00p to 6:00p Franchising-A Blueprint for Success**

Contact: Jacob Schpok: 317-233-7232 Cost: Free Presented by Central Indiana SBDC

### **08/17/2006 8:30a to 4:00p Start A Small Business Successfully**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **08/22/2006 3:00p to 5:00p SBA CommunityExpress Loans**

Contact: Joyce Able: 317-226-6089 Cost: Free Presented by U.S. Small Business Administration

### **08/24/2006 8:30a to 4:00p Write a Winning Business Plan**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **08/26/2006 10:30a to Noon Finding Small Business Information and Resources**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **08/29/2006 6:00p to 8:00p Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **08/31/2006 6:00p to 8:30p Is Starting A Business Right For Me? (Step 1)**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/05/2006 11:00a to 1:00p SBA CommunityExpress Loans**

Contact: Joyce Able: 317-226-6089 Cost: Free Presented by U.S. Small Business Administration

### **09/05/2006 6:30p to 7:30p Spanish Business Beginnings #6 - Orientation**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/07/2006 1:00p to 5:00p Your Financial Projections-Computer Workshop**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **09/07/2006 6:00p to 8:30p What Type of Business Should I Start (Step 2)**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/07/2006 6:30p to 7:30p Spanish Business Beginnings #6 - Orientation**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/09/2006 10:30a to 12:30p How and Where do I Find Customers?**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **09/11/2006 6:30p to 8:30p Simple Steps for a Profitable Business - Record Keeping for Your Small Business**

Contact: NSI: 317-917-3266 Cost: 15 Presented by Central Indiana Women's Business Center

### **09/12/2006 6:00p to 8:00p Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **09/12/2006 6:00p to 8:30p Preparing to Launch Your New Business (Step 3)**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/14/2006 6:30p to 7:30p Orientation - Business Beginnings #48**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/14/2006 9:30a to 11:30a (HOT TOPIC) Organize 2 Optimize**

Contact: Jacob Schpok: 317-233-7232 Cost: \$159 Presented by Central Indiana SBDC

### **09/16/2006 10:30a to 12:30p Sales Forecasting, Product/Service Costing, Break Even**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **09/16/2006 9:30a to 10:30a Orientation - Business Beginnings #48**

Contact: NSI: 317-917-3266 Cost: Free Presented by Central Indiana Women's Business Center

### **09/18/2006 6:30p to 8:30p Simple Steps for a Profitable Business - Automate Your Small Business Finances**

Contact: NSI: 317-917-3266 Cost: \$15 Presented by Central Indiana Women's Business Center

### **09/19/2006 3:00p to 5:00p SBA CommunityExpress Loans**

Contact: Joyce Able: 317-226-6089 Cost: Free Presented by U.S. Small Business Administration

### **09/21/2006 3:00p to 6:00p Franchising-A Blueprint for Success**

Contact: Jacob Schpok: 317-233-7232 Cost: Free Presented by Central Indiana SBDC

### **09/21/2006 8:00a to 10:00a Marketing by the Numbers**

Contact: Lorraine Ball: 317-908-0262 Cost: \$49 Presented by Central Indiana SBDC

## Indianapolis

### **09/21/2006 8:30a to 4:00p Start A Small Business Successfully**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **09/23/2006 10:30a to 12:30p How and Where Do We Find Money?**

Contact: SCORE: 317-226-7264 Cost: Free Presented by SCORE Chapter 6

### **09/25/2006 6:30p to 8:30p Simple Steps for a Profitable Business - Tax Issues for Home Based Businesses**

Contact: NSI: 317-917-3266 Cost: \$15 Presented by Central Indiana Women's Business Center

### **09/26/2006 9:00a to 11:00a Business Orientation**

Contact: Jacob Schpok: 317-233-7232 Cost: \$25 Presented by Central Indiana SBDC

### **09/28/2006 8:30a to 4:00p Write a Winning Business Plan**

Contact: SCORE: 317-226-7264 Cost: \$50 Presented by SCORE Chapter 6

### **09/30/2006 10:30a to 12:30p Small Business Tax Information**

Contact: SCORE: 317-226-7264 Cost: \$25 Presented by SCORE Chapter 6

## Kokomo

### **07/19/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **07/25/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/16/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/23/2006 10:00a to 11:20a Employment Issues: Hiring & Firing, Independent Contractors**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 10:00a to 11:20a Marketing: Basics, Different Media, Developing a Marketing Plan**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 10:00a to 11:20a Internet Technologies: Internet & Data Security, Website Design**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 10:00a to 11:20a Grants: Types, Sources, Writing Techniques**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 11:30a to 12:30p Keynote Speaker Gerry Dick of Inside Indiana & Lunch**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 12:40p to 1:50p Employment Issues: FLSA, MSLA, Workers Comp.**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 12:40p to 1:50p Staff Development: Customer Service, Business Etiquette, Time Management**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 12:40p to 1:50p Employee Benefits: Health Plans, Pension Plans, Bonus & Profit Sharing**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 12:40p to 1:50p Funding Options:**

#### **SBA Loans, State Incentives, Local Incentives, Financial Institutions**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 2:00p to 3:20p Employment Issues: Hiring & Firing, Independent Contractors**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 2:00p to 3:20p Marketing: Basics, Different Media, Developing a Marketing Plan**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 2:00p to 3:20p Safety & Emergency Procedures: Disaster Plans, Media Relations, OSHA Visits**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 2:00p to 3:20p Grants: Types, Sources, Writing Techniques**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 3:30p to 4:50p Fraud Detection: Internal Controls, Embezzlements, Scams**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 3:30p to 4:50p Electronic Media: Desktop Publishing, Power Point Techniques**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 3:30p to 4:50p The Aging Work Force: Preparing the Employer, Working with the Employee**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 3:30p to 4:50p Internet Technologies: Internet & Data Security, Website Design**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 8:00a to 5:00p Business Conference w/Ivy Tech**

Contact: Susan Dripps: 765-454-7922 Cost: All day pass - \$139 Presented by North Central Indiana SBDC

## Kokomo

### **08/23/2006 8:30a to 9:50a Employment Issues: FLSA, MSLA, Workers Comp.**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 8:30a to 9:50a Electronic Media: Desktop Publishing, Power Point Techniques**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 8:30a to 9:50a**

#### **Funding Options: SBA Loans, State Incentives, Local Incentives, Financial Institutions**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **08/23/2006 8:30a to 9:50a Staff Development: Customer Service, Business Etiquette, Time Management**

Contact: Susan Dripps: 765-454-7922 Cost: \$25 Presented by North Central Indiana SBDC

### **09/20/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **09/26/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

## Lafayette

### **08/17/2006 1:00p to 4:30p How To Start Your Business Workshop**

Contact: Susan Davis: 765.496.6491 Cost: Free Presented by Greater Lafayette SBDC

### **09/12/2006 1:00p to 4:30p How To Start Your Business Workshop**

Contact: Susan Davis: 765.496.6491 Cost: Free Presented by Greater Lafayette SBDC

## Lawrenceburg

### **09/20/2006 Noon to 4:00p QuickBooks**

Contact: Lynda Knoebel: 812-265-3127 ext 225 Cost: \$49 Presented by Southeastern Indiana SBDC

## Logansport

### **07/18/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/15/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/22/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **09/19/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

## Madison

### **07/25/2006 11:30a to 1:00p Remaining Union Free**

Contact: Lynda Knoebel: 812-265-3127 ext 225 Cost: \$25 Presented by Southeastern Indiana SBDC

### **07/26/2006 Noon to 1:00p WorkKeys**

Contact: Lynda Knoebel: 812-265-3127 ext 225 Cost: \$6 Presented by Southeastern Indiana SBDC

### **09/27/2006 Noon to 1:00p How to Market Your Business**

Contact: Lynda Knoebel: 812-265-3127 ext 225 Cost: \$6 Presented by Southeastern Indiana SBDC

## Marion

### **07/13/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/02/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **09/14/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

## Michigan City

### **07/26/2006 9:00a to 4:00p QuickBooks Intro-Michigan City**

Contact: Jennifer: 219-809-4200 x304 Cost: \$85 Presented by Northwest Indiana SBDC

### **08/08/2006 9:00a to 4:00p QuickBooks Intro-Michigan City**

Contact: Jennifer: 219-809-4200 x304 Cost: \$85 Presented by Northwest Indiana SBDC

### **08/22/2006 5:30p to 8:30p Michigan City NxLevel Begins**

Contact: Deb or Jan: 219-809-4200 x304 Cost: \$200 Presented by Northwest Indiana SBDC

### **08/23/2006 9:00a to 4:00p QuickBooks Intro-Michigan City**

Contact: Jennifer: 219-809-4200 x304 Cost: \$85 Presented by Northwest Indiana SBDC

### **09/05/2006 5:30p to 8:30p Michigan City NxLevel-Session 1**

Contact: Deb or Jan: 219-809-4200 x304 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/12/2006 5:30p to 8:30p Michigan City NxLevel-Session 2**

Contact: Deb or Jan: 219-809-4200 x304 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/12/2006 to Double Your Business in 30 Days-Part 1**

Contact: Jan or Deb: 219-809-4200 x304 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/19/2006 5:30p to 8:30p Michigan City NxLevel-Session 3**

Contact: Deb or Jan: 219-809-4200 x304 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/26/2006 5:30p to 8:30p Michigan City NxLevel-Session 4**

Contact: Deb or Jan: 219-809-4200 x304 Cost: \$20 Presented by Northwest Indiana SBDC

### **09/27/2006 9:00a to 4:00p QuickBooks Intro-Michigan City**

Contact: Jennifer: 219-809-4200 x304 Cost: \$85 Presented by Northwest Indiana SBDC

## Peru

### **07/27/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business

Presented by North Central Indiana SBDC

### **08/24/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business

Presented by North Central Indiana SBDC

### **09/06/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business

Presented by North Central Indiana SBDC

### **09/28/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business

Presented by North Central Indiana SBDC

## Rockport

### **06/26/2006 2:00p to 4:00p M/WBE Certification & Loan Workshop**

Contact: SBDC-Debbie Albin: 812-425-7234 Cost: Free Presented by Southwestern Indiana SBDC

## South Bend

### **07/06/2006 6:00p to 8:00p Financing Your Small Business**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/11/2006 2:00p to 4:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/11/2006 4:00p to 6:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/11/2006 6:00p to 8:00p Legal Considerations for New Businesses**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/17/2006 6:00p to 8:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/25/2006 6:00p to 8:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/26/2006 6:00p to 8:00p How to Buy a Franchise**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/27/2006 6:00p to 8:00p Developing Your Marketing Strategy**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **07/31/2006 6:00p to 8:00p Personal Credit**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

## South Bend

### **08/01/2006 2:00p to 4:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **08/01/2006 6:00p to 8:00p Legal Considerations for New Businesses**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **08/15/2006 4:00p to 6:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **08/17/2006 10:00a to 3:00p Selling on eBay**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$85 Presented by South Bend Area SBDC

### **08/18/2006 10:00a to 3:00p Beyond the Basics - Techniques for Serious eBay Sellers**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$85 Presented by South Bend Area SBDC

### **08/21/2006 6:00p to 8:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **08/23/2006 6:00p to 8:00p How to Buy a Franchise**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **08/29/2006 6:00p to 8:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/05/2006 2:00p to 4:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/05/2006 6:00p to 8:00p Legal Considerations for New Businesses**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/12/2006 4:00p to 6:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/14/2006 6:00p to 8:00p Developing Your Marketing Strategy**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/18/2006 6:00p to 8:00p Preparing Your Business Plan**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/20/2006 8:00a to 11:00a Supervisory Management for Small Business**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/26/2006 6:00p to 8:00p Business Feasibility - Can I Make Money at This?**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

### **09/27/2006 6:00p to 8:00p How to Buy a Franchise**

Contact: Ronnie Mackowiak: 574.282.4350 x0 Cost: \$25 Presented by South Bend Area SBDC

## Tipton

### **07/06/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/03/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **09/07/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

## Wabash

### **07/11/2006 11:00a to 1:00p Funding Options for Small Biz**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **07/20/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **08/17/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC

### **09/21/2006 11:00a to 1:00p Pre-Business Workshop**

Contact: Susan Dripps: 765-454-7922 Cost: \$30 per business Presented by North Central Indiana SBDC